

**Examrace**

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## Bank PO: Common interview questions

- Why are you interested to join our bank?
- What are your hobbies and interests? Do you read books? Name the book you have read recently?
- Tell us something about your time management skills?
- Who is the CMD of our bank? What is the mission and vision of this bank?
- What is the role of World Trade Organization? How this organization controls world business?
- Discuss the highest and lowest points in your resume? Talk about your biggest achievements till date?
- How will you take care of high profile customers?
- Can you assure us your regularity and honesty to keep secrets of your designation?
- What is the difference between operating profit and net profit?
- What is payee's account and joint account?
- Can you tell us the product categories this bank has? Name any three categories and with which departments these products are associated?
- What are your salary expectations from the job?
- Tell us about your background?
- Why do you want to work in a bank? Do you have any kind of job experience or is it your first job?
- From where you have completed your academic qualifications? Have you scored any special diploma in bank management?
- What is your biggest strength and weakness?
- Are you aware of bank vocabulary?
- Differentiate between a customer and a potential customer?
- How will you motivate your staff or team to work hard to obtain desired results?
- What is your method to handle disputes between management and staff?

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- How do you maintain a balance sheet? What is the difference between a ledger book and a balance sheet?
- What is PLR voluntary? How does a bank fix PLR voluntary?
- Explain the types of profits a bank earn from its customers and stock marketing?
- What do you understand from general banking staff?
- Explain the difference between fixed deposit and draft?
- Hope the bank policies and regulations are clear to you. If you have any questions, feel free to ask.
- I understand from your resume, you have a prior experience of 3 years in a lucrative share broking firm. Why do you wish to change your previous job?
- Can you briefly tell us about the banking regulatory authority of this country?
- Banking job is a different from your previous job. How do you plan to achieve this different nature of work?
- Name any of the 5 leading banks located in your city?
- Can you explain what do you understand by fraud and embezzlement in banking parlance?
- Have you worked in a deadline and target oriented environment previously?
- How would you deal with a situation where one of the top-notch customers of your employer-bank feels aggrieved?
- How will you achieve the daily reconciliation of cash transaction?
- How you keep yourself aware with the latest new amendments to banking regulations?

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