

Examrace

Management Solved Questions (Practice_Test 9 of 10)

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1. Who described the classical approach as the engineering approach?

- a. Gullick
- b. Fayol
- c. Urwick
- d. Mooney

Answer: c

2. Match List-I with List-II:

List-I	List-II
<p>A. A store clerk tells the top executive when to buy a commodity.</p> <p>B. A youth rushing to save life and property of a house on fire commands neighbours to collect water.</p> <p>C. A newly elected secretary advises members about their duties.</p> <p>D. A leader attempts to bend his followers to his will in most kind of work.</p>	<p>1. Leadership by personality</p> <p>2. Leadership by position</p> <p>3. Leadership by function</p> <p>4. Leadership by situation</p>

A B C D

- a. 1 3 2 4
- b. 2 4 3 1
- c. 3 4 2 1
- d. 3 2 4 1

Answer: c

3. Arrange the Maslow's Need descending order:

- a. Social
- b. Self-Actualization
- c. Physiological
- d. Ego
- e. Security

- i. 3, 5 1, 4, 2
- ii. 3, 5, 1, 2, 4
- iii. 2, 4, 1, 3, 5
- iv. 2, 4, 1, 5, 3

Answer: d

4. Which of the following, according to Herzberg, are not the motivators?

- a. Responsibility
- b. Recognition
- c. Interpersonal relations
- d. Work itself
- e. Working condition

- i. 1, 2 and 4
- ii. 1, 2, and 3
- iii. 3 and 5
- iv. 2, 4 and 5

Answer: c

5. The traditional theory of motivation is the theory of:

- a. Path-goal
- b. Participation
- c. Motivation-hygiene
- d. Fear and punishment

Answer: d

6. The sources of recruitment are:

- a. Internal
- b. External
- c. Internal as well as external
- d. None of the above

Answer: b

7. The Human Relations Theory rejects:

- a. Formal institutionalization
- b. Informal functioning
- c. Human motivation
- d. People

Answer: d

8. The terms speed boss, rout clerks etc. are used in relation to:

- a. Line organization
- b. Line and staff organization
- c. Functional organization
- d. None of the above

Answer: d

9. Paid-up value is payable on a life insurance policy:

- a. on the maturity of the policy
- b. when the policy lapses
- c. when the policy is surrendered
- d. on maturity or death which ever is earlier

Answer: d

10. FICCI was formed in the year:

- a. 1920
- b. 1925

c. 1926

d. 1951

Answer: c

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