

Examrace

Competitive Exams: Psychology MCQs (Practice_Test 58 of 68)

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1. Which of the following factors influence attitude change?
 - a. Source of the persuasive message.
 - b. Structure of the message.
 - c. Characteristics of the people exposed to the message.
 - i. 1 and 2
 - ii. 2 and 3
 - iii. 1 and 3
 - iv. 1, 2 and 3

2. Match List-I with List-II and select the correct answer:

List-I	List-II
A. Sometimes people give responses which they feel are soviially desirable rather than those responses which experss their true feelings	1. Social facilitation
B. People tend to forget the source of communication but remember the message	2. Inoculation
C. Exposing people to arguments against their attitudes, then refuting those arguments	3. Sleeper effect
D. People tend to perform better when they are in competition than when they are alone	4. Social desirability

A B C D

- a. 3 4 2 1
- b. 4 3 2 1
- c. 4 3 1 2
- d. 3 4 1 2

3. Semantic differential scales assess the semantic dimensions of

- a. Evaluation and potency
- b. Potency and activity
- c. Evaluation and activity
- d. Evaluation, potency and activity

4. Match List I (Theories) with List II (Psychologists) and select the correct answer using the codes given below the Lists:

List-I	List-II
A. Reactance theory	1. Fishbein and Aijzen
B. Reasoned-action	2. Brehm
C. Inoculation theory	3. Restinger
D. Cognitive dissonance theory	4. Meguire

A B C D

- a. 2 1 4 3
- b. 2 1 3 4
- c. 1 2 4 3
- d. 1 2 3 4

5. Congruity theory predicts that if a highly valued communicator supports a negatively valued issued, the listener wil tend to
 - a. Feel more positively towards he issue and less positively towards the communicator
 - b. Feel less positive towards the communicator and reject what he has to say
 - c. Feel more positively towards the issue forgetting that the communicator originally supported it
 - d. Disbelieve what the communicator says

6. Proxemics is the study of
 - a. Personal space
 - b. Perception
 - c. Aesthetic space
 - d. Spatial relations

7. Episodic communication channels in organizations analysis is initiated by placing a message into an organization communication system at a known point of origin with the purpose of
 - a. Message diffusion
 - b. Channel efficiency identification
 - c. Identifying quality of communication
 - d. Ensuring quality of communication

8. Match List I with List II and select the correct answer:

List-I (Finding)	List-II (Authors)
A. Humans are genetically to acquire the principles of a language B. Most people assume that legitimate authorities have to be obeyed regardless of their requests C. Presenting both sides of an argument is most effective if the person is initially opposed to the issue and is relatively well informed and intelligent D. Negative reaction to high arousal communications is due to the feeling of threat felt by the individual	1. Hovland 2. Brehm 3. Chomsky 4. Milgram

A B C D

a. 4 3 1 2

b. 3 4 1 2

c. 4 3 2 1

d. 3 4 2 1

9. The system of communication in which information flow along various channels at the informal level is known as

a. foltering

b. grapevine

c. hermeneutics

d. communication networks

o. Match List I with List II and select the correct answer:

List-I (Type of communication)	List-II (The implied distortion variable)
A. Verbie	1. Socio-cultural factor
B. Written	2. Language fluency
C. Physical gestures	3. Implied meaning
D. Symbols	4. Cognitive ability

A B C D

a. 4 2 3 1

b. 2 4 1 3

c. 2 4 3 1

d. 4 2 1 3

11. Denial of existence of undesirable urges and developing diametrically opposed traits that disguise basic motives is a defense mechanism known as
- a. repression
 - b. rationalization
 - c. denial
 - d. reaction formation

12. Which of the following pairs are correctly matched?

The process of allowing frustrated subjects to express their feelings by talking

a. over—Catharsis

b. Aslam always has a lot of medical complaints—Repressors

Kamala's son is retarded, She insists that his mischief is a Denial of sign of

c. intelligence—Reality

Meena feels frustrated by housework, but tells everyone including herself how happy she

d. is with housework—Projection

Select the correct answer using the codes given below

a. 1 and 2

b. 1 and 3

c. 2 and 4

d. 1 and 4

13. Which of the following are the types of reactions to frustration?

a. Extrapunitive

b. Interpunitive

c. Intrapunitive

d. Impunitive

Select the correct answer given the codes given below:

a. 1, 3 and 4

b. 2 and 4

c. 1 and 3

d. 3 and 4

14. Which one of the following justifies the statement, 'Stress may not always be Out there' but may originate from within the individual
- a. Stress is part of an individual's physiological makeup
 - b. Strees feeling of the individual is related to the cognitive appmisal of the situation
 - c. Stress is part dependent on the intensity of the stressor
 - d. Stressful life-events affect all individuals more or less in the same manner
15. Coping behaviour
- a. Protects the integrity of the ego and enhances the activity of the superego
 - b. denies or distorts reality in one's life situations
 - c. relieves the pressure of excessive anxiety from the environment
 - d. helps to master conditions of harm, threat or challenge when a routine or automatic response is not available

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